

Qatalyst || Health

“The software instantly shows me everything I previously would have to dig for in documentation, and it finds things I previously would have missed!”

- Admissions Coordinator

THE SITUATION

A skilled nursing facility in South Carolina, serving one of the state's most competitive metro regions, recognized a gap in its admissions process. Delays in responding to hospital referrals left the facility vulnerable to faster-moving competitors and constrained its ability to maximize occupancy and revenue.

THE RESULTS

In just two months, the facility increased its PDPM reimbursement rate by \$30 per patient-day and cut hospital referral response times by more than 50%. Pre-admission, the marketing coordinator shifted focus to building patient relationships at the hospital instead of covering document review. Post-admission, automated checks ensured every service was reimbursed, giving leadership confidence that rapid growth would not erode revenue integrity.

THE BENEFITS

Comprehensive Pre-Admission Analysis

Know a patient's insurance eligibility, medication costs, and health risks within 30 seconds of receiving their referral.

Never Miss an ICD10 Code or NTA Point

Flag every ICD10 code, NTA point, and more to MDS staff, preventing data gaps during the admissions processes.

Capture IPA Opportunities in Real Time

Receive real time notifications for IPA triggers, allowing you get reimbursed for 100% of the care you provide.

Easy Onboarding Process

We are integrated into PointClickCare, and can go live directly out of their Marketplace.